

Ten Homebuyer Mistakes to Avoid

We can help you avoid these common first-time buyer mistakes:

1. **Not asking enough questions** of your lender and thus getting a less than best loan for your needs.
2. **Not acting quickly enough** to make a decision and someone else buys the house.
3. **Trying to “win” every negotiation.** Negotiation is important, but trying to “win” by getting an extra-low price may lose you the home you love.
4. **Not using the right agent** who is willing to help you through the entire buying process.
5. **Not making a good enough offer** to a seller and thus losing out on a home.
6. **Not thinking about resale** before you buy.
7. **Waiting to talk to a lender** until after you’ve found the home you want to buy.
8. **Thinking you can “time” the market.** Don’t try to second-guess the interest rates or the housing market by waiting.
9. **Asking too many opinions.** It’s natural to want reassurance for such a big decision, but too many ideas will make it much harder to make a decision.
10. **Thinking a house can be perfect.** There is no perfect house, and that includes new homes. Focus on the most important things and let the minor ones go.